

Avv. MARCO BELLIA, PhD

I am a **business lawyer** with experience in commercial transactions, intellectual property and competition law. I am admitted to the Italian Bar and hold a doctorate in Law and Economics with a dissertation on financial innovation. I currently work between Munich and Milan as a counsel for an Italian boutique law firm specialised in IP matters for the fashion industry. For about ten years, I have regularly dealt with matters of remarkable complexity and international scope, often with innovative aspects.

CURRENT POSITIONS

April 2023 - Present

SPHERIENS AVVOCATI, Munich and Milan

Counsel

- Advising clients on contractual and strategic matters related to domestic and cross-border **operations**, in corporate, intellectual property and competition matters.
- Dealing regularly with licenses, distribution agreements, supply contracts, and other international **commercial contracts**.
- Legal assistance in all fields relevant to the protection of **intangible assets**, with a particular focus on the tech industry and on fashion and luxury goods.
- Civil **litigation** and administrative proceedings both domestically and internationally.
- Development of the firm's **new office** in Munich.

Sept 2019 - Present

ALMA MATER STUDIORUM - UNIVERSITÀ DI BOLOGNA

Lecturer

- Course on **Patents and Trade Marks** (in English language), open to both lawyers and non-lawyers (e.g. physicists, engineers, chemists).

PAST EXPERIENCE

Jan 2017 – March 2023

STUDIO PROF. AVV. SPOLIDORO, Milan

Lawyer

- Legal assistance in **all areas of commercial law**, with a focus on corporate, intellectual property and competition law matters of international and domestic scope.
- Experience in **various business sectors**, including fashion & luxury, logistics, real estate, banking & finance, energy, pharma, telecom, and the tech industry.
- Negotiation of small and medium-sized **M&A transactions**, including cross-border deals. Advice in larger transactions, especially with regard to IP and competition issues.
- Advice in commercial matters requiring specialized competence in various aspects of **regulatory compliance**, including privacy, customs procedures and antitrust.
- Advice to directors/managers in relation to **corporate matters**, including corporate finance and drafting financial statements.
- Advising businesses on **patent law** and other **intellectual property and competition law issues**, e.g. patent infringement and validity; initial ownership of process inventions for the production of chemical compounds; trade secrets violation; database protection of financial information; protection of trade marks and designs; copyright in the digital markets; corporate communication; unfair competition.
- Responsibility for **complex litigation**, requiring the coordination of various professionals from within as well as outside the law firm, often including lawyers from other international and national firms needing co-assistance in sensitive commercial, IP and competition law matters.

Sept 2015 – Sept 2021

UNIVERSITÀ CATTOLICA DEL SACRO CUORE, Milan

Post-Doc Researcher

- Research in commercial law, with a focus on **patent law and competition law** (e.g. patent protection of financial innovation; patent initial ownership; interplay between antitrust and financial or energy regulations).
- Lectures on advanced issues on intellectual property law, European competition law and economics, and corporate law, especially regarding M&As.
- Mentorship of 50+ students in drafting their final dissertation thesis, in most cases with excellent results, and often also supporting their first steps in the job market

Feb 2015 - Sept 2019

UNIVERSITÀ DEGLI STUDI DI VERONA

Lecturer

- Course of **IP and competition law** at the Business and Administration Faculty, with focus on protection of innovation, corporate communication and consumer protection.

Oct 2011 – Dec 2016

STUDIO LEGALE BELLIA, Milan and Monza

Lawyer

- Legal support both in litigation and out of court, to companies from commercial and industrial sectors, especially concerning licenses and commercial contracts.
- Advice to businesses including e.g. technical service organizations (holders of leading certification marks) and ICT companies (software houses and telecom services).

Oct 2010 – Sept 2011

ITALIAN COMPETITION AUTHORITY, Rome

Trainee Case Handler

- Experience on antitrust infringements and antitrust implications of M&As within the Foodstuff, Pharma and Transport Department, especially in Pharmaceuticals.
- Assistance to the International Affairs Department regarding several policy projects and first trainee to attend an OECD roundtable within the Italian Committee.

May 2009 – Oct 2010

STUDIO LEGALE MONDINI RUSCONI, Milan

Trainee Lawyer

- Support to lawyers in the fields of corporate law and IP law.
- Tasks related to M&A, anti-piracy, and commercial litigation.

EDUCATION & QUALIFICATION

May 2015

LUISS GUIDO CARLI UNIVERSITY, Rome

PhD in Law and Economics, with honors

Sept 2012

COURT OF APPEAL OF MILAN, Milan

Admission to the Italian Bar

Apr 2009

UNIVERSITÀ CATTOLICA DEL SACRO CUORE, Milan

Degree in Law, Summa cum laude

AWARDS & STUDIES ABROAD

Oct 2018 - Sept 2019

MAX PLANCK INSTITUTE FOR INNOVATION AND COMPETITION, Munich

Scholarship Holder

- Scholarship for expanding research on the legal and institutional implications of the interplay between financial market manipulation and competition law.

July-Aug 2017, 2018

UNIVERSITY OF CHICAGO, Chicago

Guest Researcher

- Summer research stays dedicated to Law and Finance at the D'Angelo Law Library.

Oct 2011 - May 2015

LUISS GUIDO CARLI UNIVERSITY, Rome

Full Grant for PhD Studies in Law and Economics

- Research on **patent eligibility and protection** of financial innovation; thesis title "Innovation and Competition in the Financial System".

Feb - June 2014

MAX PLANCK INSTITUTE FOR INNOVATION AND COMPETITION, Munich

Scholarship Holder

- Scholarship for expanding research on **patent protection** for new business methods and products, especially in the financial sector.

Jan - June 2013

COLUMBIA UNIVERSITY IN THE CITY OF NEW YORK, New York

Visiting Scholar

- One of 15 participants worldwide; 6-month academic development program dedicated mainly to international and comparative law issues; fully funded.

July-Sept 2007

CALIFORNIA STATE UNIVERSITY, EAST BAY, Hayward

American Language Program

**SPEECHES, LECTURES,
PUBLICATIONS**

- **Speeches** at national and international conferences and workshops.
- **Lectures** for Master courses in intellectual property law.
- **20+ publications** in Italian and international journals.

EDITORIAL ACTIVITY

- **Contributor** to leading international and national journals, such as "IIC-International Review of Intellectual Property and Competition Law", "Giurisprudenza Annotata di Diritto Industriale", as well as contributor to "Giurisprudenza delle Imprese"

LANGUAGES

- **Italian:** Native
- **English:** Proficient
- **German:** Intermediate
- **French:** Intermediate